

What is a "Paramedical" exam?



In order to get life insurance put in place , you need to agree to a **Paramedical Examination.** It is an easy thing to do.

➤ It works like this . . .

You receive a call from the insurance company, that you applied to for life insurance coverage. They schedule (per your schedule) a time with you, for a registered nurse to come out to either your home, or office (at a convenient time per your schedule) and perform these things:

- They take a blood sample
- They take a urine sample
- They measure your height
- They measure your weight (they bring a scale to your home)
- They ask you some health questions
- Depending on the death benefit you elect, a “resting” EKG may be required (All this is , while you are sitting or laying, relaxed, they connect some sensors (the sensors are taped to your ankles and wrists with a “Band-Aid” adhesive; no pain or sensation, whatsoever. (An EKG is an Electro-Cardiogram, that measures heart function)



➤ ***All of this takes about 45 minutes, on the outside.*** This is the only investment of time you need to make to get your policy offered to you, for your review and consideration!!!

There is ***no financial charge*** to you in any way for this examination

Though this can be considered a slight inconvenience, the reality is no insurance company is going to offer your life insurance coverage, unless you are willing to do this. That is why we make the process as streamlined as possible , by having the “exam” come to you, when it is convenient for your ***(Any time between 9: AM and 10: 30 PM, Monday thru Friday !!!!)***